

REAL ESTATE
Trade Winds

Aloha Coast Realty and **RE/MAX Island Surf Realty** have decided to join together as a team to continue to provide excellent service to buyers and sellers on the Big Island. The newly combined company has offices in Hilo, Pahoa and Kona.

Coldwell Banker Pacific Properties congratulated its top salespeople at the company from January. King Street winners were: **Kai McDurmin** as the top lister, and **Maria Hsu** as the top salesperson and the top producer. From the Leeward office: **Heather Chung** swept all three categories, taking home the top lister, top salesperson and the top producer honors that month.

Bank of Hawaii recognized three of the loan officers who produced \$7 million or more in February: **Wil Chang** from the Kahala Loan Center, and **Mark Inouye** and **Pom Luxton**, both from the Downtown Loan Center.



MCDURMIN



CHANG



HSU



INOUYE



CHUNG



LUXTON



In the historic renovation of this 1928 home in Nuuanu, builder Mike Fairall, a certified green professional, preserved all of the original doors and windows to complement the home's classic moldings, arches and great proportions.

Custom builder wins accolades

A young custom home builder is making great strides in the local community by incorporating green principles into the homes he builds without driving up the cost of construction.

Michael Fairall, 27, owner and principal of Mokulua Woodworking, was named the Entrepreneur of the Year by the Small Business Administration. He was honored at the 22nd Annual Statewide Small Business Awards celebration on Friday at the Hilton Hawaiian Village. Doug Pierce, director of marketing at Moku-



Michael Fairall

lua Woodworking, says that Fairall's innovativeness to saving his clients' money while keeping our planet green is transforming custom home building.

"He is doing well in an industry that is really suffering, because he approaches sustainability as a business model — not just a fad," says Pierce. "He goes out of his way to ensure our clients are happy with the quality and the overall experience. "He is by far one of the most approachable builders on the island and loves to help people achieve their design needs while adhering to their budget."